



Phone & Videochat  
or Face-to-Face

# Northern Frontiers Services

## Estate Mediation Brochure 2024

**No Long  
Waitlist**

### ESTATE MEDIATION

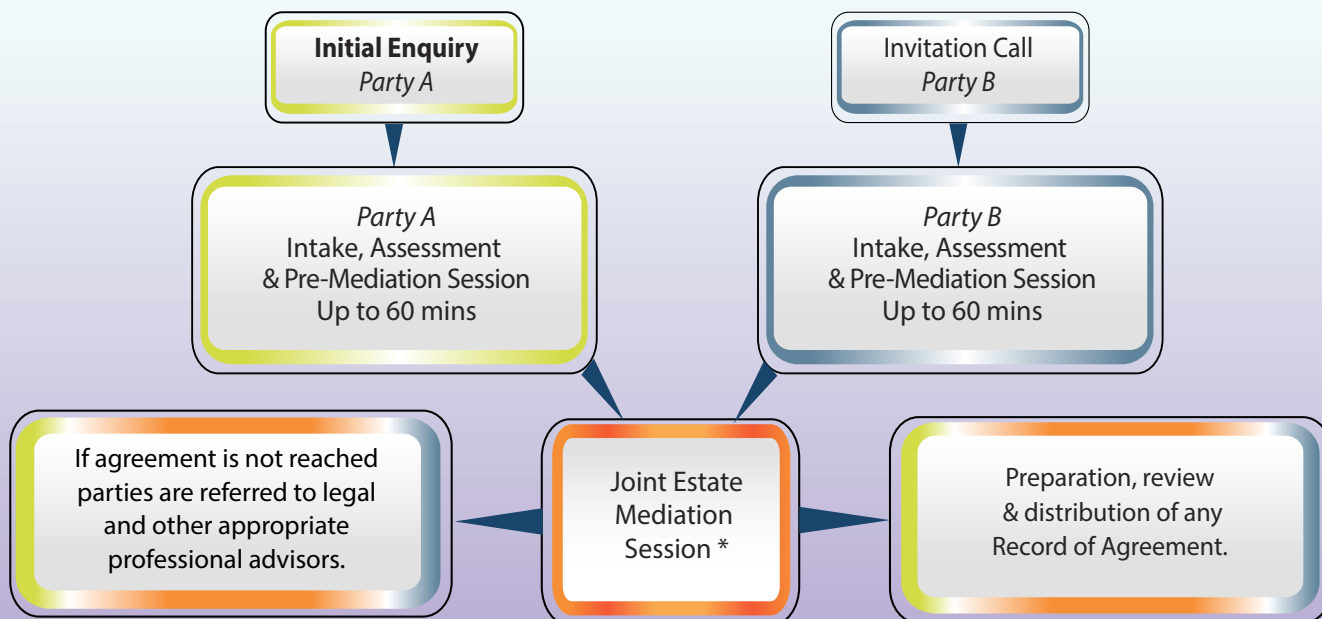
#### *Cairns & Australia-wide service*

Mediation offers a non-confrontational dispute resolution process that protects relationships by fostering honest, respectful communication. It involves an informal meeting of parties to an estate or will dispute for the purpose of sorting out differences with an independent third party – the Mediator. If you're seeking to avoid the adverse consequences of litigation but know important decisions must be made, then mediation is the key. Our experienced mediators will facilitate conversations that need to happen so that everyone involved may better understand each other's needs and priorities and jointly work towards a mutually agreeable solution.

Estate disputes may arise following the death of a loved one, commonly referred to as the descendant, or during an estate planning process. Misinterpretations around the descendant's wishes may cause ill-feeling and disagreement – or someone may believe they're entitled to something other than that outlined in a Will or estate plan.

We will guide you through every step of the process, from initial intake to compilation of any agreement made.

#### ESTATE MEDIATION PROCESS



^Invitation calls to Party B cannot occur until Party A has completed their Intake session.

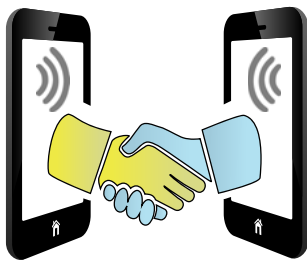
\* The number and length of mediation sessions is dependent on the willingness and ability of both parties to mediate effectively and the number, and complexity, of agenda items.

**IMPORTANT:**

*In some circumstances, and at any stage of the mediation process, the Mediator may assess your matter as not appropriate for mediation. Because Mediators are bound by strict confidentiality requirements we are not always able to advise why mediation may not be appropriate. In these situations we would strongly advise you to seek appropriate legal advice.*



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### BENEFITS OF MEDIATION

**Comfortable**

Meet in a quiet relaxed space (in our offices, via phone or videochat) with a neutral third person who can help you stay focused on the job at hand. No need to give evidence or be cross-examined – just be prepared to listen to each other, propose options and work together towards mutual agreement. Note: Face-to-face sessions are not required.

**Keep control**

Mediation assumes you know what is in your, and your family's best interest, and allows you to make proposals to suit. Rather than being forced in to, or having decisions imposed on you, mediation gives you direct control in distributing your property pool.

**Confidential**

Mediation takes place in a 'protected space'. Everything that is said is held in confidence by the Mediator and cannot be used as evidence in any court (limited exceptions apply). This means you can speak openly and honestly about your concerns and seek mutual understanding without fear of publicity.

**Affordable**

Northern Frontiers Mediation pricing is less than half the average hourly rates of legal and financial advice (which can be anywhere between \$350 - \$700 per hour per party).

**Less Confrontational**

Mediation focuses on respectful communication –not pitting you against each other. In this way relationships are protected and may be enhanced. It's okay to "get things off your chest in a respectful way but it's not okay to discredit or attack the other party. The Mediator will insist on a safe and respectful environment for all.

Estate Mediation Pricing 2024

Service Type	Session Type	Session Length	Session Rate
Estate Mediation	Intake & Assessment Session	Up to 60 mins	\$235 per person
	Joint Mediation Session*	2-4 hour sessions	\$175 per party per hour

\* All mediation sessions incur an additional 30 minute administration fee per party. This covers the cost of documenting and distributing your Record of Agreement.



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